

## Logistics Terms and Abbreviations

**Application Programming Interface (API)** — A digital program that allows for data exchange between two or more applications via the cloud.

**ATA** — Actual time of arrival

**ATD** — Actual time of departure

**Bill of Lading (BOL)** — A legally binding document between a shipper and carrier that details all the information needed to process a freight shipment.

**BOL Number** — The number established by the carrier that refers to a specific BOL.

**Co-Manufacturer (Co-Man)** — A third-party partner that produces goods from raw materials or semi-finished materials on behalf of its client.

**First-In, First-Out (FIFO)** — An inventory management strategy that requires product to be used in chronological order from its arrival to a facility.

**Free on Board (FOB)** — Used to decide who is liable for goods that are damaged during shipment.

**Freight-All-Kinds (FAK)** — Pricing strategy that bundles multiple freight classes into a single class.

**Full Truckload (FTL)** — A shipment on which an entire trailer is filled with product.

**Just in Time (JIT)** — An inventory control system that requires materials to arrive just in time for use.

**Key Performance Indicator (KPI)** — In logistics, KPIs are critical metrics that highlight the performance of your supply chain.

**Less-Than-Truckload (LTL)** — A shipment mode that consolidates several smaller shipments on a single truck.

**Must-Arrive By Date (MABD)** — The date set by retailers that specifies when a vendor must have a product to their receiving facilities.

**National Motor Freight Classification (NMFC)** — A tariff that puts all products that can be hauled as freight into 18 different classes, numbered 50 to 500.

**On-Time In-Full (OTIF)** — A standard by which retailers' grade a supplier's ability to have product delivered to their distribution centers within prescribed delivery windows and at full quantities ordered.

**Over-the-Road (OTR)** — The transportation mode that involves long-distance moves via a truck.

**Proof of Delivery (POD)** — Information supplied by the carrier that specifies who signed for the shipment, when it arrived, and any other information.

**Purchase Order (PO)** — A document that specifies the details of a transaction between buyer and supplier.

**Request for Proposal (RFP)** — Refers to the process of bidding your freight lanes out to transportation providers for an upcoming period of time.

**Request for Quote (RFQ)** — Another term for a transportation RFP.

**Transportation Management System (TMS)** — An application that allows users to perform the activities needed to complete key logistics planning and processes.